# Introduction to Service Stream PAS Services

Dayle Silcock | Manager, Cost Intelligence & Pricing Strategy
Mike Brown | Industry Engagement

October 2025







# Acknowledgement of Country

Artwork by Lee-Anne Hall (Bundjalung and Gomeroi/Euahlayi). All rights reserved 2023.

Service Stream shows respect by acknowledging the traditional custodians of the country throughout Australia and their continuing connections to land, water and communities.

We pay our respects to their culture and elders past, present and emerging.

### Contents



1 Service Stream

- Evolution of Service Stream
  - A history of diversification and growth
- About Service Stream
- Servicing Essential Infrastructure Networks

2 Defence and Social Infrastructure

Capability Overview

3 Health and Safety

4 Defence PAS Contract

- Award of PAS Contract with Defence
- Partner with Service Stream on the Defence PAS Contract
- Overview of our PAS Contract
- A New Era in Defence Base Services.

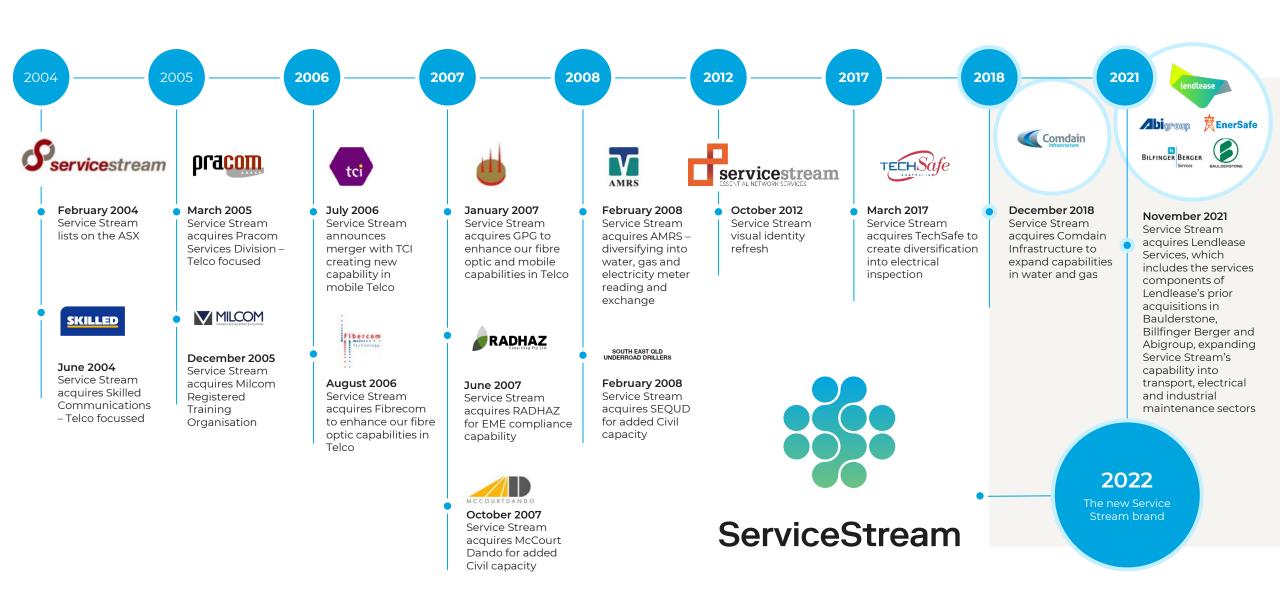
5 Subcontractors and Suppliers

Subcontractor and Supplier benefits

6 Next Steps

## **Evolution of Service Stream**

A history of diversification and growth



## About Service Stream - Fast Facts





ServiceStream



ASX/S&P listed company since 2004



\$2.42 billion

Annual revenue Full Year FY25



\$7.6 billion

Expanded Work in Hand at Full Year FY25



55+ million

Property visits per annum



5,200+

**Employees** 



Access to

21,000+

**Skilled contractors** 



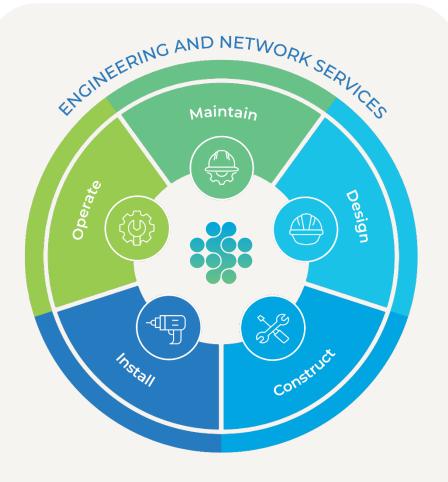
40+ locations

Offices and warehouses nationally



# Servicing essential infrastructure networks





Keeping communities connected to essential infrastructure networks



Telecommunications



Gas Networks



Metering



**Electrical Networks** 



Wireless Networks



Water Networks



Power Generation Maintenance



Asset Management



Renewable Energy



Facilities Management



Transport



Roads



Battery Storage & Electric Vehicle



Industrial



Rail



Intelligent Transport Systems (ITS)

# Defence and Social Infrastructure

Our recently established Defence and Social Infrastructure Team are exploring significant opportunities to expand Service Stream's current service offerings across adjacent markets.





### Defence and Social Infrastructure

### Capability Overview



#### **Facilities Maintenance**

Reactive, preventative, statutory and breakdown maintenance

#### **Asset Management**

Asset condition assessment and planning

#### **Land Management**

Mowing, cleaning and sweeping, gardening and landscape design

**Environmental Assessments** 

Bushfire, wildlife and flora



Comprehensive facilities management



Asset condition assessment & planning

Minor works projects and

construction



24/7 emergency support



Mowing & slashing, streetscape cleaning & street sweeping, gardening & landscape design



Bushfire assessments. reporting & management



Telecommunications, security and data



Wildlife management, flora species identification & management



## Health and Safety



Service Stream has an industry-leading work health and safety program focused on identifying hazards and managing risk.

- Service Stream maintains and is proud of our strong safety culture with a focus on ensuring the safety of our people, our clients and the community in which we operate every day.
- Service Stream's positive safety performance consistently ranks amongst the leading companies in Australia and is a clear point of differentiation.
- Our safety systems are certified to International and Australian Standards and are accredited by the Office of the Federal Safety Commissioner.







## Award of PAS Contract with Defence



We are proud to become a new Australian
Department of Defence partner, offering long-term
career opportunities to support the delivery of
Property and Asset Services across South Australia
and the Northern Territory.

Contract term: 6-year contract, with two

options to extend to 10 years.

Contract commencement: 1 February 2026.



### Opportunities to partner with Service Stream on the ServiceStream Defence PAS Contract

Service Stream has secured a long-term Base Services Contract with the Australian Department of Defence, delivering Property & Asset Services across South Australia and the Northern Territory.

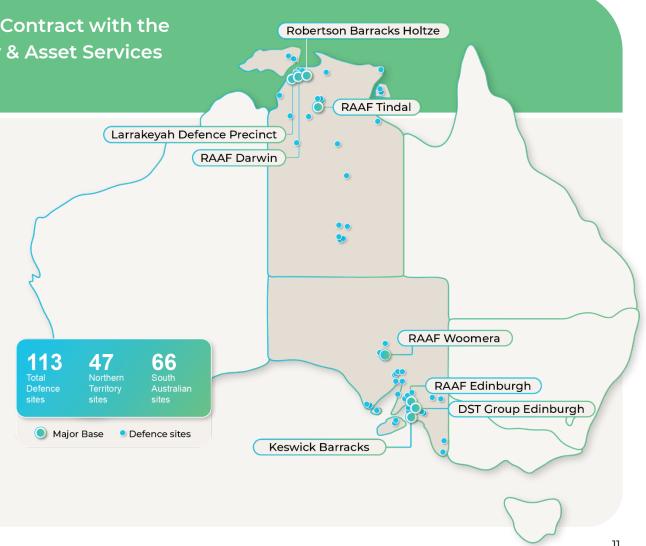
#### From February 2026, we will provide:

- Estate Upkeep & Facilities Maintenance
- Land Management
- Aerodrome Operations
- Training Area & Range Management

across 113 Defence sites and training facilities, including 8 major bases.

We are seeking subcontractors and suppliers to work with us in delivering this critically important contract.

If you're committed to supporting the assets that enable the Australian Defence Force, opportunities maybe available to join us as a partner and be part of this significant opportunity



## A New Era in Defence Base Services

The Defence PAS Contract is not "business as usual."



The new Defence Base Services
Contracts, awarded in late 2025, are
significantly different from previous
arrangements under the Base Services
Transformation Program, shifting from
PDS (Professional Defence Services)
and EMOS (Estate Maintenance and
Operation Services) models to a more
flexible, outcome-based approach.

Key differences include a focus on sustainability and flexibility to adapt to strategic changes, the integration of smaller and Indigenous contractors to build local capability, an increase in geographical scope for some providers, and an emphasis on innovation and cost-reduction.

The new contracts, which commence in 2026, aim to improve engagement between the Defence workforce and base service providers and ensure services align with community standards.

#### **Key Features:**



Modernised contract structure focused on performance, accountability, and value-for-money.



**Standardised service delivery** across regions, ensuring consistency at all Defence sites.



Greater emphasis **on transparency and collaboration** between Defence, prime contractors, and industry partners.



New opportunities for subcontractors and suppliers to **contribute to an improved model** that prioritises **long-term sustainability and efficiency**.



This transformation means working with Service Stream offers a chance to be part of a redefined Defence services landscape.



# Subcontractors and Suppliers



	Service Providers Wanted		
Appliances, Catering Equip and Whitegoods	Lift / Kardex	Materials & Hardware	Waste Management
Building Management Systems	Locksmith	Small Plant & Equipment	Aerodrome Services
Compressed Air	Manual Auto Doors	Equipment Hire	Water and Wastewater
Cranes / Lifting equipment	Marine/Wharf	Consultants	Pool Maintenance
Electrical Systems	Medical Assets	Fencing	Test & Tagging
Exercise and Training	Racking Inspections	Carpentry & Handyman	Environmental Services
Fire Systems	Security Systems	Project Management	Civil Works
Fuel/DFI	Security - Armoury Doors	Labour Hire	
Height Safety Systems	Steam/Boiler Systems	Grounds Maintenance	
Hook Arrestor	Target Range Equipment	Ecology – Biosecurity	
HVAC Systems	Water and Wastewater	Pest Control	
Hydraulic Systems	Workshop Services	Bush Fire Mitigation	

## Next steps



### STEP 01 >



### Early Engagement with Service Providers

Building strong, transparent partnerships supports timely Phase-In, costeffective solutions, and sustainable opportunities for Defence and local businesses.

### STEP 02 >



# Townhall's and Follow-up Meetings

Upcoming townhalls and follow-up meetings will share updates, answer questions, and strengthen engagement with our partners and stakeholders.

### STEP 03 >



# RFT's, Pricing and Negotiation

The tendering process for the packages will be issued, and the subsequent Pricing and Negotiation phase will finalise commercial terms, align expectations, and ensure value-formoney outcomes for Defence and our partners.

### STEP 04 >



### Engage Service Providers

We will engage service providers through early collaboration, open communication, and transparent processes to build strong partnerships and deliver valuedriven outcomes.

### STEP 05 >



### Security Clearance & Compliance

Security
clearance and
contract
compliance will
be managed
through clear
requirements,
timely guidance,
and ongoing
support to
ensure all
providers meet
Defence
standards.

### STEP 06 >



# Onboarding & Training

Onboarding and training will provide clear guidance, tailored support, and practical tools to ensure service providers are well-prepared to deliver from day one.

## Frequently Asked Questions



### Will subcontractors be engaged under a schedule of rates or fixed-term agreements?

• Yes, both, depending on complexity and volume of services

### Are there preferred subcontractors already, or is everyone starting on equal footing?

Yes, we are looking to engage with new and incumbent subcontractor

### Will subcontractors be required to provide 24/7 response coverage?

Yes, scope dependent (Critical Services)

### Are there site-specific inductions or mandatory training?

• Yes, Service Stream will roll out training as required as part on your on-boarding.

### Will there be a dedicated point of contact for subcontractor queries?

Yes

### What is the payment cycle?

- It will be dependent on size/scale of business, typically payment terms are;
  - 30 Business days after payment claim
  - 20 Calendar days after the date of the RCTI

### How long is this contract term?

• Service Streams contract is for 6 Years, with options to extend.

### Is there an opportunity for subcontractors to expand services across other Defence sites?

• Yes, Service Stream is keen to engage with Subcontractors on their capabilities.

### Will there be periodic reviews of subcontractor performance?

• Service Stream will continuously monitor Subcontractor performance.



# Thank You